



Paul Manning

Project Cost Management, NEC Contracts, Quantity Surveyor

Notice period

1 Week

Address

1 The Alley, Monks Eleigh, Suffolk, IP7 7JF

Email

simplytra@btconnect.com or paul.manning2015@icloud.com

Telephone

07766 918073

Date of Birth

23rd June 1962

Current Position: Director at Simply TRA Limited

www.simplytralimited.com

Commercial Experience

Dec 2019 – to date

Client – Morrison Utility Services / UK Power Networks

Taken on as a project QS on the connections part of the business, responsible in capturing all cost for both Alliance members. Placing new contracts both PSC and WPO under the Alliance Contract and agreeing Compatible Unit prices. Looking after all variations and pricing them under the Alliance contract. Reporting monthly the positions of all works. Currently responsible for around £20m of projects ranging from £100k to £1.5m.

Aug 2019 – Dec 2019

Client – Barhale Ltd (Eastern Region) – Senior Quantity Surveyor

Eastern Region take on standalone projects outside of the @ONE Framework.

My role has been to commercially control the costs of various projects, reporting performance and maintaining a high quality of commercial control. Placing and overseeing the subcontracts, arranging payments, sending applications to the client and raising invoices against them.

The projects include enabling works of a new pumping station at Islington near Wisbech, building a new pumping station on a housing project in Cambridgeshire and locating and recording an IP and LP gas mains in Nottingham, waste pipe repairs in the center of Cambridge.

Contracts had come to an end and Barhale had to let me go.

Oct 2018 – July 2019

I took this time off, to look at property abroad and do some travelling along with pursuing some other personal projects I had wanted to do for some years.

Aug 2016 – end Sept
2018

Client - Kier Utilities, Position – Senior Quantity Surveyor
Aug 2016 - September 2018 Senior QS on Environment Agency Projects.
July 2017 - December 2017 Senior QS on National Grid Projects
Jan 2018 - October, 2018 Senior QS on A605 Kings Dyke Road Improvement Scheme – Design Stage

Each of the project works required my involvement in target pricing, placing of sub contracts and payments, cost value reports, applications to clients, contractor share and contract closure. Contracts used PSC Option C & E and ECC Option A & C for construction.

Achievement: as part of the Team Van Ord working on Environment Agency Schemes I acted as the commercial Lead on the Asset Refurbishment Programme of Works for the Environment Agency.

This was a NEC 3 Option C contract with scheme values from £5k to £250k – total works over £7.5m. At the end of the contract we achieved full gain and delivered overall projects on time.

Works include civil, M & E, embankment and riverbed enhancement, include lock inspections, guillotine gate refurbishment lock painting, and fish passes.

Reason for Leaving: After two years of working with Kiers I am taking some time out to look at property abroad and do some travelling.

Sept 07 - Aug 2016

Client – EDF Energy / UK Power Networks, Position – Senior Quantity Surveyor

Capital Programme Framework – Locations Colchester, Stevenage and Bury St Edmunds

Projects include – Sub Station and transformer refurbishment and new build, Cable laying, Overhead Power Lines – Voltage from 132kV to 11kV – Projects include civil and electrical installation.

NEC Option A, C and E - Option E for the design and A and C for construction.

Employed to validate costs on framework for the client. The portfolio of contractors I looked after were with Morrison Utility Services, Freedom Group of Companies and Carillion Utility Services.

My role was to cover all commercial areas from conception to final account. This included budget forecasting, agreeing schedules and target prices, agreeing compensation events, verify all associated costs and ensure all the

applicable back up was available. At the end of the project I work out the contractors share and recommend any final payments.

I would then provide monthly reports, advising on risk and opportunities, provide papers where additional monies were required and present these to the board.

In addition to my role I have been involved in rate reviews, contractor audits, defined cost audits and renegotiations of fees and closure of various joint offices.

In April 2016 I was also given the responsibility of the Civil Maintenance contract across the three DNO's with a turnover of £9m each year. As this was the last year of the contract, I was asked to ensure all commercial risks were mitigated.

Jan 06 – Jul 07

Client / Employer – Network Rail, Position – Commercial Coordinator - Initially taken on as a contractor and then asked to join as employee
Area Services South West Coast Mainline – Locations Bletchley, Milton Keynes

Employed as contractor to close the financial year 05/06 for Area Services South. In addition, I was asked to look at current structure and reporting methods and put in place new and improved ways to ensure all commercial costs were captured and provide an accurate audit trail.

The areas to be reported on were re-railing, welding, over-head line, off track and buildings. I was responsible for setting budgets of £15m and maintaining them. I compiled all the costs associated with them and liaised with the various departments and project managers to capture costs and understand any ongoing scopes of work. In addition I also bid for major re-railing projects and I put bids together winning around £12m of business a year.

My key reporting line was the Area Services Manager and Area Commercial and Financial Managers at West Coast Mainline head office.

May 02 – June 05

Client – GE Transportation Systems, Position – Commercial Assistant & Materials Manager
Commercial Assistant on Network Rail West Coast Mail Line Project
Location - Ware

Set up tracking process for all invoices relating to project including the tracking of hours worked by GE Transportations staff and contractors. Reviewed and audited all information ensuring the Commercial Manager had all relevant documentation needed and brought to his attention any areas of inaccurate booking or invoicing that was duplicated or incorrect. In addition, worked with the Commercial Manager on monthly applications that had to be submitted to the client Network Rail

Materials Manager on FUES Project

Worked with engineers to ensure all materials were ordered from GE Transportation in Germany and Italy.

I worked with project manager on the company plan and worked out schedule to meet material deadlines. I worked with engineers in UK, Germany and Italy to streamline the delivery process for capital equipment, set up a return's

procedure and spare parts schedules. In addition, I set up and arranged full UK FAT testing of systems before delivery to Network Rail, which had crucial delivery deadlines due to possession requirements, failure to meet deliveries could mean GE Transportation was charged for any delays and line closures.

I worked closely with the commercial manager to arrange payment for tested systems that were awaiting delivery and arranged for all documentation to be supplied to the client.

Procurement Experience

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| 1988 - 1991 | <i>Electrical Buyer - National Iranian Oil Company, London</i> |
| 1985 - 1988 | <i>Materials Buyer & Vendor Data Expediter - Williams Brothers Engineering, London – on Oil contract in Saudi Arabia</i> |

Sales Experience

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| June 01 – Feb - 02 | <i>Sales Manager - ASD Europe Limited, Ipswich Suffolk – Sports Clothing Manufacturer</i> |
| Nov 96 – Apr 99 | <i>Key Accounts Manager Head Racket Division - Sportline, Berkshire</i> |

Interests

Music (listening and seeing live gigs) Swing & Lindy Hop dancing, Salsa Dancing, Skiing, Travelling

Other Timeline Events

- Sept 99 – March 01, ran and owned a Sports Retail Outlet – Serious About Sport*
- Jan 93 – Nov 96, Area Manager – Dunlop Slazenger Ltd*
- 94 – 96, Area Manager – Lotto*
- 91 – 94, Self-employed Sales Agent – Sports trade*
- 83 – 85, Assistant Manager – Pope & Smith Sports & Fishing*
- 80 – 82, Sports Shop Assistant – Ludgate Sports*
- 78 – 79 , Apprentice Herdsman – Bluegates Farm*

Education

- Sudbury College – Computer course, Excel, Word, Access, Internet*
- Moulsham High School – 5 CSEs*